Tifton-Tift County Public Library

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www.cprl.org/ttcpl.html

"A Member of the Coastal Plain Regional Library"

emoer of the Coastal Lain Regional Lion

Monday, June 28, 2021

To whom it may concern,

I am very pleased to have the opportunity to write this letter of recommendation for Dave Rosen of Sentry Custom Security to whoever might be searching for library security systems providers. There are plenty of companies that sell the same brand equipment that Sentry Custom does, but Dave will go to whatever lengths necessary to make sure you are purchasing the right equipment and products for your situation. When I finally clued into the fact that the gates I had purchased for the library did not have a people counter built in, he found a people counter for me and added it and its installation into the final deal without an increase in cost. He works hard to work within a library's culture, the budget and has made some very interesting suggestions over the years on how to market library services and generate a little income.

Our last major purchase from Mr. Rosen has been years ago, but he still will call a few times a year to check on us, tell me what is new, encourage me to enter the yearly drawing and just talk a minute. I have been able to ask him questions about new technology, get support for the gates we purchased (although they have been VERY good and we have had little trouble). I find him helpful, knowledgeable, and it is always a better day when Dave calls.

Only the best, always,

Victoria Horst

Branch Manager - Tifton-Tift County Public Library

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